

## The UK AI Sector Study 2025: help sheet

Below are some of the questions the Ipsos interviewer will ask over the phone. This is so you can get the answers ready before the call, and find the right person in your business to take part. You do not need to send answers in advance.

What was the approximate turnover of your UK business,	
in your most recently completed financial year?	<b>£</b>

In the last 12 months, approximately how much has your company spent								
AI-related research and development, or R&D?								
By R&D, we mean any spending to develop new products, services, processes,								

By R&D, we mean any spending to develop new products, services, processes, algorithms or business models, or improve existing ones.....

#### Across your business in the UK as a whole,

**how many full-time equivalent (FTE) employees do you have?** By that we mean both full-time and part-time employees on your payroll, as well as any directors, working proprietors or owners

For example, someone who works the full 5-day working week would be one FTE, while someone who works part-time 4 days a week would count as 0.8 FTE.

## How many of your full-time equivalent employees are working in AI roles?

By that, we mean anyone involved in the design, development, delivery, implementation, testing or maintenance of AI products or service.....

In your most recently completed financial year, approximately what proportion of your <u>AI-related turnover came from exports</u>?

By exports, we mean where AI products or services are purchased and used overseas by non-UK customers or clients.....



£

# What of the following, if any, has your business imported from other countries over the last 12 months for primarily AI-related purposes?

Computing and Data processing equipment					
Microchips and processors					
Data processing machines (e.g. AI powered computing units, AI servers, cloud computing hardware)					
Parts and accessories for data processing machines (e.g. GPUs, AI accelerators)					
Storage devices for data					
Raw materials for AI infrastructure					
Metals or materials for AI infrastructure (e.g. copper, aluminium, transformers)					
Energy and power infrastructure					
Energy and power infrastructure Batteries and power storage for AI servers					
Energy and power infrastructure Batteries and power storage for AI servers Power management equipment for AI data centres					
Energy and power infrastructure Batteries and power storage for AI servers Power management equipment for AI data centres Cooling and HVAC systems for AI data centres					
Energy and power infrastructure       Batteries and power storage for AI servers         Batteries and power storage for AI servers					
Energy and power infrastructure       Batteries and power storage for AI servers					

### Approximately how much have you invested in each of these AI inputs over the past 12 months?

	£0	£1 to under £10k	£10k to under £50k	£50k to under £100k	£100k to under £250k	£250k to under £500k	£500k+
Computing Power							
Local storage capacity							
Training data							
Software and development tools (e.g. integrated development environments, machine learning frameworks)							
Network infrastructure							
Security measures (e.g. cyber security)							
Skills (e.g. increased expenditure on salaries or training)							
Testing and assurance							